

Abigail Bruce
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PANTONE EMEA

integrating color in every stage of the packaging process











COLOR Increases brand recognition by 87%







Lufthansa









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Lufthansa









"Used wisely, color is vitally important and is an instant attention-grabber that succinctly gets the message across."

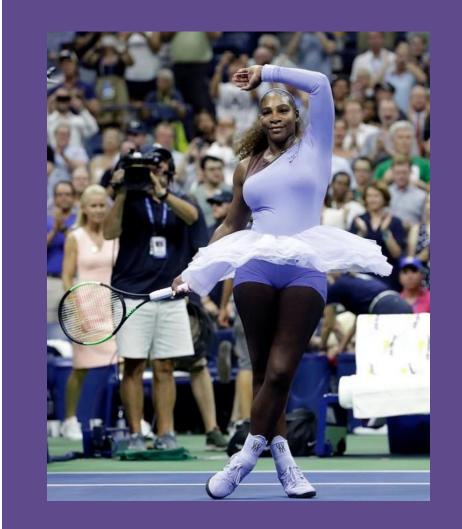
Pantone Color Institute Research



Color THEN



the rules of the game have changed



Color accounts for 65% of **purchasing decisions**It has the single greatest influence on

consumer decision







HELLO Mrs Blandings





Mrs Blandings could have just used PANTONE



PANTONE® ALL COLORS





SPECIFIC COLOR,
HOW DO YOU
COMMUNICATE IT?

SPECIFYING CAN:



Save Time



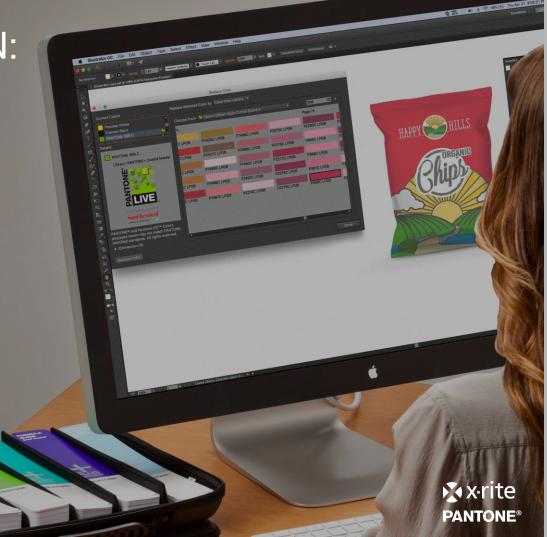
Align Design with Production



Improve Brand Compliance



Optimize Spend

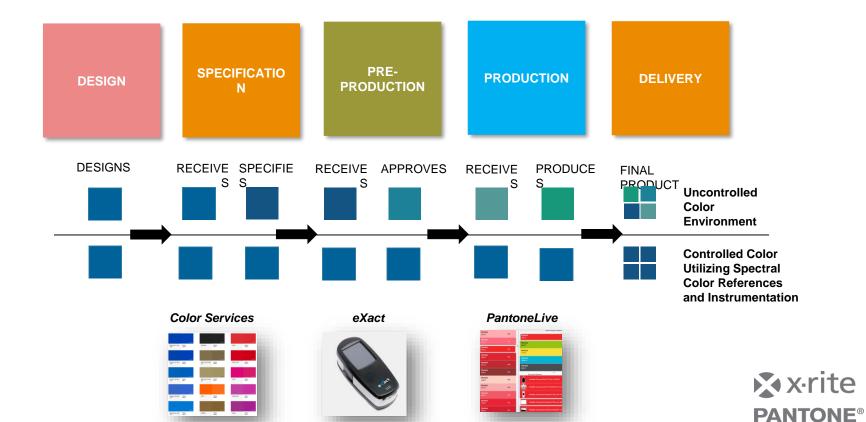


RIGHT BRAIN

creative desires



From Design to Delivery





Digital Color

PANTONE Studio (iOS)

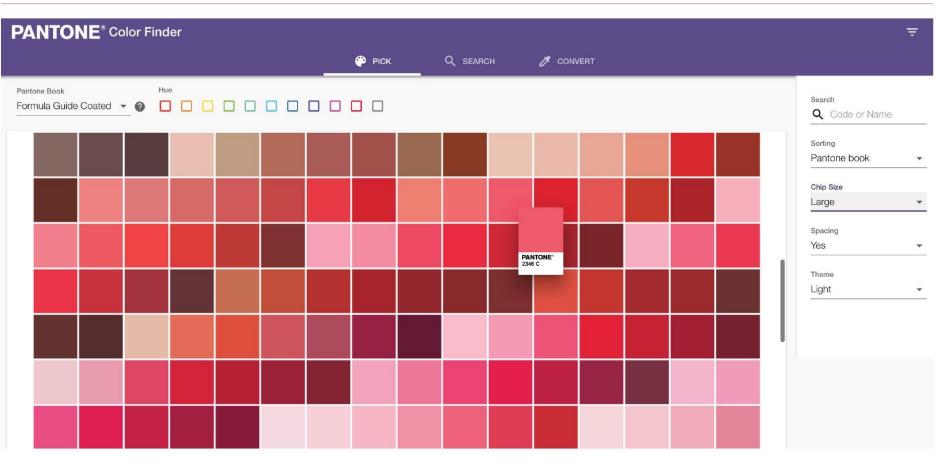


Browse Discover



Reference







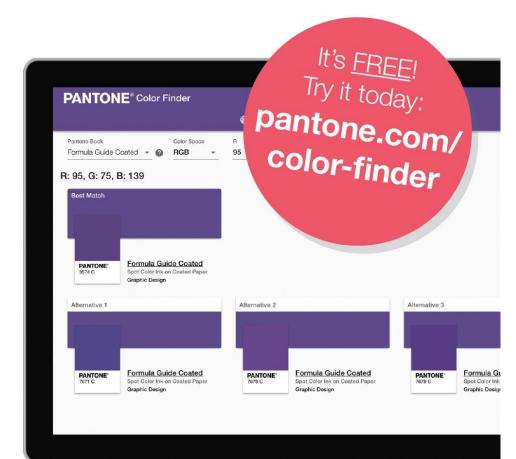
How will you find your Pantone Color?

Search by:

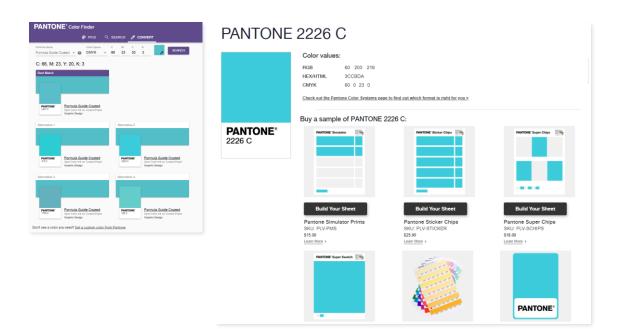
- Pantone Guide
- Pantone Name
- Pantone Number
- Color family

Convert to Pantone Color from:

- RGB values
- Hex/HTML values
- CMYK values



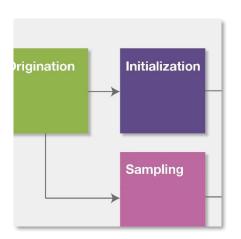
Find a Color Build a Sheet



- Convert to a desired Pantone system color from HEX, CMYK, RGB
- Select the best match from the nearest five alternatives, giving choice to the conversion (rather than a forced conversion one)
- From a selected color, easily find color samples or build your own On-Demand sheet



Color Mapping& Optimization



Color Workflow Optimization

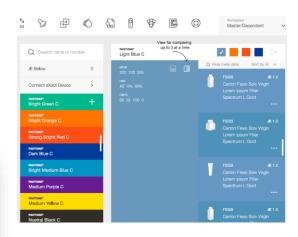


Quality Assurance Programs



PantoneLIVE for Design

For Quick Reference and Color Visualization Substrates, lighting conditions, data reference







Visualize

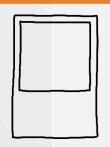
Standards in Your Adobe Illustrator Workflow Swap and view colors in your design file

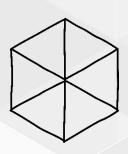


How can you get specific?

PHYSICAL TOOLS







CONTROL WHAT'S INTENDED (1-way)

STYLE GUIDE

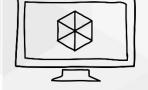
COLOR SWATCH

PRODUCT PROTOTYPE

DIGITAL TOOLS







DIGITAL COLOR STANDARDS VIRTUALIZATION AND LIBRARY

WHAT'S ACHIEVED (2-way)

- COLOR is your best communication tool
- Take care with COLOR
- COLOR is a pivotal element of design strategy
- COLOR must be specified per material and process
- COLOR measurement improves consistency







DANK JE



Abigail Bruce Marketing Director EMEA